

Chet Allen, S.E.C.

Chet is a builder, developer, and real estate problem solver. He is a former winner of both the Snyder Award for Best Exchange in the USA and Campbell Award for the country's Best Commercial-Investment Transaction. He authored and teaches a seminar entitled Developing & Syndicating: Big Money Real Estate, and his book, "The Guide to Becoming Real Estate Rich," and "Boom' Bust and Beyond, Winning Real Estate Strategy in the 2010's," both available at iuniverse.com. He is a past president of the S.E.C. and was the 1982 S.E.C. Counselor of the Year.

Stephen D. Barker, S.E.C., Chairman of the Board and Chief Executive Officer of Catellus Group, LLC, a North Carolina based company, has specialized in all facets of commercial investment real estate including development, rehabilitation, management and finance. Mr. Barker currently holds the professional designations of Certified Commercial Investment Member (CCIM) and Society of Exchange Counselor Member (S.E.C.). Mr. Barker is an often sought after lecturer at local, regional and university venues and been a moderator at national marketing sessions and National Association of Realtors (CCIM) sponsored meetings.

Ed Berlinski, S.E.C., CCIM

Ed is a past member of the Board of Governors of the Society and served as Production Chairperson and Guest Relations Chairperson. Ed is involved in real estate counseling, general brokerage, real estate finance, and investor representation.

Corey Bishop, S.E.C. is currently licensed in MA and VT. Corey has frequently served as a meeting manager and moderator for the Society of Exchange Counselors. He became a Realtor in 1997 and holds the ABR, AHWD, CRS, SFR and GRI residential designations. Corey is also a licensed Construction Supervisor and Home Improvement Contractor in the state of MA. Currently his business revolves around residential, land and commercial - Investment real estate for clients, or on his own behalf, on a national level. Corey has also branched out to other real estate related businesses including Owning a Modular Construction Company, a Real Estate school and a portfolio of apartments.

Ted Blank, S.E.C., CCIM

Ted is the owner of Ted Blank and Associates based in Denver, Colorado. Active in the real estate business since 1979. He specializes in syndications, note acquisitions, REO, and client based counseling. He is past President of the Society, a past recipient of the S.E.C. Counselor of the Year Award and the 2002 recipient of the "Jack Hunt Excellence in Education" award; and serves on the Board of Governors.

Ronald J. Bowden, S.E.C., CCIM

Ron specializes in single agency client representation to include small group ownership in income properties located in the South Central and Mid-West portions of the U.S. but also does work on a nationwide basis as well. Bowden is a past president of the Society of Exchange Counselors and is a past recipient of the "Counselor of the Year" award as well as a three (3)-time winner of the S.E.C. Yvonne Nasch award, and the S.E.C. Cliff Weaver award, as well as local exchange awards from Oregon, Indiana and the National Council of Exchangors. He also holds the CCIM designation, has been a speaker/educator to national and local real estate groups, and has been awarded numerous local and national awards for his activity and service to the real estate industry.

John Brennan, S.E.C., CCIM

John is the President and owner of The Brennan Company, a full service commercial real estate investment company founded in 1988 specializing in the acquisition, leasing, management and operation of retail centers and commercial investment properties. John is a CCIM and a CPA and has been in the commercial real estate business in Dallas since 1984. Prior to his real estate career, John worked in the public accounting industry with Price Waterhouse. Mr. Brennan serves on the Executive Committee of the Society as the 2012 Secretary/Treasurer.

Jim Brondino, S.E.C., CCIM

Jim specializes in real estate investments, tax-deferred exchanges and solving real estate problems. His extensive, internationally recognized teaching experience includes an "Exchange Marketing" class; the "Methods of Moderating and Marketing" course and his "Counseling for Action" seminar. Mr. Brondino has been the recipient of the Exchangor of the Year award, is a recipient of the S.E.C. Counselor of the Year award, and was inducted into both the prestigious American Exchangors Hall of Fame, and the National Council of Exchangors Hall of Fame. He is a Past President of the Society, and a Past President of the S.E.C. Education Foundation.

Larry Browning, S.E.C. is a principal in Evergreen Investment Company, active in the acquisition of investment real estate. He has formed numerous investment partnerships over the years to acquire value-added income properties and land in the path of progress. Larry has acted as developer, exchangor, manager, principal and broker on real estate located across in the United States. He is a past President of the S.E.C., and was the 2000 S.E.C. Counselor of the Year.

Dennis Crull, S.E.C., CCIM, is the President and owner of Timberline Investment Company a real estate and business consulting and investment company with offices in Colorado and Missouri. He is a past recipient of the S.E.C. Clifford P. Weaver Memorial Award for the most creative transaction, and the Colorado CCIM Transaction of the Year Award. Dennis is a former Senior Instructor for the Certified Commercial Investment Member (CCIM) and Accredited Land Consultant (ALC) education programs. In addition to his other designations, Dennis is a Certified Specialist in Planned Giving (CSPG) which allows him to combine estate planning with exchanging to structure very creative transactions for real estate and business owners.

Nick DeMarte, S.E.C.

Nick DeMarte is an investor and licensed real estate broker specializing in investment properties and creative problem solving. He has been involved in all aspects of commercial real estate including development, re-positioning, management, syndications and investment counseling. Nick has also owned small businesses and has extensive experience in the daily management of retail and service businesses. He currently resides in Madison, Alabama.

Wes Dingler, S.E.C.

Wes is based in Tyler, Texas, and is an active member of the Society of Exchange Counselors. Wes served as the 2010 Production Chairperson for the Society. Wes is a skilled moderator and has assisted Jim in presenting Jim's course, "Methods of Moderating and Marketing." Wes serves on the Executive Committee of the Society as the 1st Vice President for 2012.

Ernie M. Eden, S.E.C., CCIM, heads up Eden Realty Services, Inc., based in Atlanta, Georgia. Mr. Eden specializes in brokerage and exchanging of income properties, and in the brokerage of multifamily housing in particular. He is a Certified Commercial Investment Member (CCIM), past president of the Association of Georgia Real Estate Exchangers, and has been Georgia Exchanger of the Year. He is a member of the Atlanta Apartment Association and of the Atlanta Commercial Board of REALTORS.

Jon England, S.E.C., CCIM

Jon England, S.E.C., is based in Leawood, Kansas, with Lee & Associates. Jon started his real estate career in 2001 with Kansas City-based Meyer Companies Inc., was a top producer in the Capital Markets Division of Cassidy Turley before joining Lee. At Meyer Companies, England was involved in site acquisition, ground up development, construction, lease up, and sale of numerous office, retail and industrial projects. Jon is a member of SEC and CCIM, where he is also a board member of the Kansas City CCIM Chapter, England is a graduate of Univ. of Nebraska-Lincoln where he holds a bachelor's degree in Business Administration.

Stephen R. England, S.E.C., ALC, lives in Kearney, Nebraska and is past President of the Society of Exchange Counselors in 2006 and past President of the REALTORS Land Institute (RLI) in 1994. Steve has taught national real estate courses for both RLI and SEC. Steve works in all types of investment real estate with special expertise in agricultural properties. Steve's primary practice in recent years has been a client focused approach that develops solutions to complicated problems through exchanging or other creative techniques. Steve is an active investor and consultant working in multiple states. Currently Steve is available to present his most recent course, "Marketing that Difficult Investment Property in any Economy."

Nick Esterline, S.E.C., CCIM

Nick is based in Wichita, Kansas. Nick focuses his efforts on development and management of multi-family, hospitality and retail / restaurant properties. Across his portfolio, which spans 5 states, he has developed, owns and manages over 200,000 sq. ft. of retail / restaurants and office space, over 700 apartment units and 2 hotels. In his career at Landmark, Nick has participated in the acquisition, development, or syndication of more than \$40 million worth of projects. Nick has received the Master's Circle Award, which is set aside for the top producers in the market who complete over \$5 million in transactions per year for each year that he has been in the business.

Steve Eustis, S.E.C., CCIM

Steve is a native of San Angelo, Texas, and a graduate of Angelo State University. He is the owner of Steve Eustis Co. Realtors/Commercial and Investment Properties. The firm is exclusively engaged in all facets of commercial/investment real estate including: sales and leasing of retail, office, industrial, multi-family; development; sales of income producing property; management; exchanges and consulting. Steve holds the CCIM designation and is a member of the North Texas CCIM Chapter and the Austin and San Antonio CCIM chapters. Mr. Eustis is a past President of the Society.

Steve Fithian, S.E.C., CCIM, CPA

Steve is based in Fort Worth, Texas, with Sperry Van Ness/Visions Commercial Real Estate. Steve Fithian serves as a senior advisor overseeing investment property agent sales that include multifamily, mini-warehouse, office, retail, undeveloped land and finished lots. He also organizes, manages, and acts as the general partner in property partnerships. With 17 years of commercial real estate experience, Fithian has secured a sales volume valued at over \$100 million. In 2002, he was awarded the William C. Jennings Award-the Commercial Transaction of the Year in Texas by The Texas Association of REALTORS. He is a licensed broker in Texas and California, and is a certified public accountant, and also holds the CCIM designation.

Harry H Kennerk, S.E.C., is CEO of the Sperry Van Ness/Sycamore Capital LLC, a real estate investment/management company specializing in the acquisition, management, and disposition of multi tenanted real estate investment properties on their clients' behalf. Sycamore Capital is a value added investment company that pursues varied investment properties and opportunities. Mr. Kennerk is a past president of the Society and served for many years on the Board of Governors.

Mark Johnson, S.E.C., CCIM

Mark is the president of Border Properties, Inc., based in Brownsville, Texas; holds the CCIM designation; and has remained active in industrial and retail development in addition to investing for his own account. He is an active nationwide investor and provides property management services for retail, commercial and industrial property. The current economic times require innovative thinking beyond the norm. Mark understands the complexities of the today's market and has been able to continue to explore and provide his clients with what the market will allow. Mark was the 2003 President of the Society of Exchange Counselors; he received the Yvonne Nasch Award for completing the most transactions among our membership in 1996 and 1998; and he was the 2004 president of the S.E.C. Education Foundation. Mr. Johnson served as the Editor of the S.E.C. Observer in 2005.

Lance Moore, S.E.C., CCIM

Lance is the President of National Realty Exchange headquartered in Denver, Colorado. His firm specializes in 1031 tax deferred exchanges and buyer representation. The company's core business is in land, ranches, and commercial real estate that have included closed transactions for land, subdivisions, industrial, apartments and retail properties on a nationwide basis. Lance also holds the CCIM designation, and oversees asset management for a large portfolio of real estate nationwide.

Nick Nichols, S.E.C. began his official real estate career in 1986 after two years capital equipment sales, and four years of management and computer science. Because of the very depressed nature of real estate in the U.S. in 1986, Nick became educated and experienced at solving real estate needs with transactions other than typical buy/sell cash transactions. Nick used many creative financing techniques to close transactions. During his career Nick has been involved in property management, new construction, rehabbing, leasing, residential, and commercial development. Nick has produced, moderated, educated and/or attended Hundreds of creative, equity marketing meetings since 1986. Nick has been on the Board of Directors for the Association of Georgia Real Estate Exchangors since 1988. Client counseling and consulting have always been an integral part of Nick's real estate career.

Bill Richert, S.E.C., CCIM

Bill is president of Richert Properties in Tulsa. He has been in the commercial real estate business for 38 years in Tulsa, and also holds the CCIM designation, he specializes in the acquisition and disposition of large development tracts and the due diligence work that goes with these transactions. He has also done site location work for clients both as a broker and as a nominee buyer and does 1031 transactions and reverse exchanges as well as investment property brokerage, syndication and ownership. Mr. Richert served as the 2010 President of the Society of Exchange Counselors.

Brandon Sanders, S.E.C., CCIM

Brandon is a San Angelo, Texas native and graduate of Baylor University. He has been working in commercial real estate since 2003 and holds the CCIM designation with affiliation through the North and Central Texas CCIM Chapters. His expertise include all areas of commercial brokerage, leasing, 1031 exchanges, problem solving/value added opportunity, commercial property management, and counseling. He is an approved Instructor for the State of Texas and is currently drafting multiple education courses. He is the 2012 Production Chairperson for the Society.

William E. Stonaker, S.E.C., CCIM

Bill specializes in commercial Real Estate counseling, development, investments, acquisition and disposition, consulting and syndication. His main areas of expertise are land, retail, office & office/tech. Area of interest: west side of Dallas Fort Worth Metroplex, Texas; but Bill owns, or has owned, property in other areas of Texas, Oklahoma, Colorado and Indiana. Bill was the 2008 S.E.C. Counselor of the year, and the 2004 recipient of the Yvonne Nasch award. Mr. Stonaker is a past President of the Society, and a past President of the S.E.C. Education Foundation.

Gary Vandenberg, S.E.C., CCIM

Mr. Vandenberg develops retail land sites, primarily in the West Michigan area. He also exchanges real estate and other equities nationwide. In addition to being an S.E.C. member, he is an Accredited Land Consultant (ALC) and a Certified Commercial Investment Member (CCIM). His creative real estate transactions earned him Michigan Marketer of the Year in the Realtor's Land Institute.

Lance Warner, S.E.C.

Lance is a client-centered real estate agent trained to achieve real estate investment goals, solve real estate problems and take advantage of real estate opportunities, including Section 1031 tax-deferred exchanges. Lance is trained to help clients over a wide geographic area. Lance focuses on understanding what long term benefits his client seeks to achieve, using real estate as the vehicle. He believes that without excessive government intervention, real estate gravitates to its highest and best use. He specializes in providing comprehensive, detailed and in-depth physical due diligence activities on behalf of buyers. He is a real estate investor and developer, both as a principal and as a limited partner. Lance has served on the Board of Directors of the nationally recognized Society of Exchange Counselors (S.E.C.) and as President of the S.E.C. Education Foundation.

Peter R. West, S.E.C., CCIM

Peter is a licensed real estate broker in Massachusetts, New York, Vermont, and Florida. In addition to holding the S.E.C. designation, he holds several others including the CCIM, CRS, GRI, CBR. Peter is a real estate instructor and has provided training for agents nationwide. Peter is based in Adams, MA.

James T. Wilson, S.E.C., CCIM

Jim is President of Investment & Real Estate Solutions, Inc. in Orlando, Florida. He is an Associate of IRA Resource Associates; a real estate investor and developer. Jim has been in the real estate and financing fields since 1970. His experience includes development and construction of residential, commercial and industrial projects. His specialty has been representation of long-term investment clients on a national basis. He has extensive experience in tax-deferred exchanging and utilization of charitable trusts and IRAs with real estate investment assets.

Paul Martin Winger, S.E.C.

Paul acts as a principal and a broker, and is based in Wichita, Kansas. Paul has been active in real estate acquisition and rehab projects since 1999. Paul serves on the S.E.C. Board of Governors, and is the S.E.C. Membership Chairperson for 2012.